



Position: Manager - Marketing
Division: Sugar Machinery Division
Location: North Region
Experience: 6+ years of experience in marketing Sugar Machinery & Equipment in India & overseas
Qualification: Sugar Engineer or Sugar Technologist / B.E with Sugar Industry experience

Shrijee is a globally known supplier of turnkey sugarcane factory and sugar refinery projects. Established in 1976, Shrijee has supplied its equipment to more than 400 sugar factories in India and to leading sugar producers in more than 22 countries. The corporate headquarters are in Mumbai (India) and regional offices are in Delhi, Ahmednagar and Chennai. Shrijee is represented overseas by local partners in many countries. Shrijee has four fully equipped manufacturing facilities located in the western and southern parts of India.

Shrijee also offers solar structures, sugarcane farming equipment, heavy fabrication, wind-powered exhaust fans and engineering spares. We have more than 165 people in our team, including 39 engineers and 13 MBAs. In addition to these, at any given time, we usually have 150-250 people working on our sites in India & overseas.

We are looking for a Manager - Marketing for our North Region of India. The Manager will report to the Director.

Responsibilities include:

1. Visiting sugar factories in India, South-East Asia, Africa and India's neighboring countries for promotion of Shrijee Sugar Machinery & Equipment.
2. Contacting prospective clients, giving company presentations and customer-relationship building.
3. Generating inquiries and preparing proposals, quotations and tenders.
4. Client servicing and follow up.
5. Identifying and managing dealers/agents.
6. Co-coordinating with project and manufacturing department.

We are looking for:

1. We prefer candidate who has worked with established sugar machinery manufacturers in India, with 6-8 years of work experience in sugar machinery marketing.
2. Candidate with Sugar Engineering or Sugar technology background will be preferred.
3. Strong written and verbal communication skills.
4. Strong computer skills (MS Word, MS Excel, MS PPT, Internet)
5. Basic knowledge of engineering industry.
6. Good Presentation skills.
7. Team spirit, Good work ethic, High integrity (we will do a thorough background check).

Salary offered will be competitive. We offer a professional work environment. Please see our website for details about us: www.shrijee.com

If interested, please send resume and cover letter to:

Shrijee Group

A-504, Dynasty Business Park,
Andheri-Kurla Road, Andheri (East),
Mumbai - 400059.

Phone: + 91- 22 -4050 1000

E-mail: careers@shrijee.com & sbs1@shrijee.com

In case of e-mail applications, please put "**Manager - Marketing**" in the subject line.

Shrijee Group

Sugar Mills

Sugar Refineries

Ethanol Plants

Cane Crop Solutions